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Guy R. Hart

Founder & Managing Partner, Plus Delta Partners

Education: James Madison University, B.A.
Thunderbird School of Global Management, MBA and MIM

Residence: Carlsbad, CA



Professional Experience

Through Plus Delta Partners, Guy Hart leverages his expertise in organizational performance, business strategy, and fundraising execution to assist client organizations to achieve at a higher level. In 2005 Guy began working with major gift officers in higher education to generate sustainable improvements in fundraising yields. Through the combined application of donor insight and a structured fundraising process, Plus Delta Partners has successfully delivered multi-million dollar returns on investment for Development clients in higher education.

Prior to founding Plus Delta Partners, Guy spent 13 years in business development and management consulting with Fortune 500 companies. Serving in a variety of rolls he managed teams of professionals delivering complex solutions and service engagements for \$1 billion-plus clients in industries including aerospace, manufacturing and hi-tech.

Recognizing a local need in 2007, Guy and his wife established The Hart Foundation which is currently supporting free after-school tutoring programs for K-5 students in underserved communities in San Diego County.

Guy enjoys volunteering his time to charitable causes, competing in triathlons and scuba diving. Guy, his wife Angela, their son Griffin and their black Labrador retriever live in Carlsbad, California.

Representative List of Clients Served

Lehigh University, PA
Loyola Marymount University, CA
St. Joseph's University, PA

Blending the Art & Science of Philanthropy