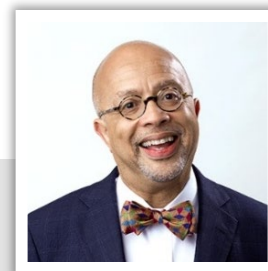


# Richard A. Ammons

Of Counsel



Education: Amherst College, B.A.  
Stanford University, M.B.A.

Residence: Durham, North Carolina

## Experience

Richard has more than 40 years of experience as a higher education advancement professional. His strategic thinking, thoughtful leadership, and extensive success in fundraising provide tremendous value in his work with colleges and universities across the country. After nine years as Senior Consultant, Richard moved to Of Counsel in 2023. His collaborative approach has proven to be highly effective at helping institutions articulate strategy, mold teams, execute programs with impact, and build institutional self-confidence.

Prior to joining Marts&Lundy, Richard served as Associate Dean for The Fuqua School of Business at Duke University leading the fundraising and alumni relations team where he doubled the previous years' fundraising results in each of his two years. Prior to his work at Duke, Richard served for seven years as Vice President for Development at Colby College. He also worked as Chief Advancement Officer for Colby's fundraising and alumni relations activities, managing a staff of 43 and leading the College's \$370 million comprehensive campaign. Richard also has served in leadership posts at Macalester College, Morehouse College, and the Paul Nitze School of Advanced International Studies at The Johns Hopkins University.

Richard is a member of the boards of the University of the South, MDC, Inc. and the Episcopal Parish Network. He is a former member of the Board of Trustees for the Tilton School and the General Theological Seminary, and a former member of the Board of Directors for Council for the Advancement and Support of Education (CASE).

## Representative List of Clients Served

American Bible Society	National Academy of Medicine
Carnegie Institution of Washington	Neumann University
Clark University	North Carolina Central University
Hampden-Sydney College	Southern Methodist University
Hamilton College	St. Vincent College
Iona University	Swarthmore College
Jackson State University	Tennessee Technological University
King's College (PA)	University of North Carolina at Pembroke
Lebanon Valley College	University of St. Thomas
Moravian College	University of San Francisco
North Carolina Central University	Xavier University of Louisiana
Morehouse College	
Mount Holyoke College	
Muhlenberg College	