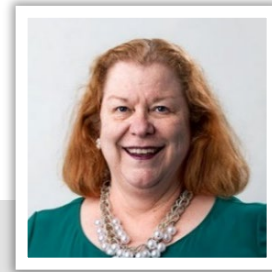


# Penelepe C. Hunt

Senior Consultant & Principal  
Leader, Higher Education Practice



Education: Pomona College, B.A., Kellogg School of Management  
Northwestern University, M.B.A.

Residence: Highland Park, Illinois

## Experience

Penelepe joined Marts&Lundy in 2013 after 30 years as an advancement professional in higher education and the arts. As Penelepe's professional responsibilities grew, culminating in her position as Vice Chancellor for Development at University of Illinois at Chicago (UIC), so too did Penelepe's role as a mentor for fellow development professionals. While at UIC, Penelepe consulted with a variety of nonprofit organizations, providing executive coaching and facilitating training programs for deans, senior academic leaders and development staff.

Penelepe's tenure at UIC spanned nine years, during which time she led a \$650 million comprehensive campaign. The campaign ultimately exceeded its goal by \$26 million. Prior to her move to UIC, Penelepe served as Associate Vice President and Campaign Director for Northwestern University. During her 12 years at Northwestern, Penelepe designed and led a successful \$1.5 billion campaign.

A frequent faculty member for the Council for Advancement and Support of Education (CASE), Penelepe created and chaired the national conference, Advanced Development for Deans, and was chair of the 2012 CASE Summit for Advancement Leaders. Penelepe was awarded CASE's prestigious Steuben Apple for excellence in teaching. Her book, **Development for Academic Leaders, a Practical Guide to Fundraising Success**, was published in the fall of 2012. In May 2013, Penelepe's numerous contributions to philanthropy were recognized by the Chicago Chapter of the AFP with the Benjamin Franklin Award.

## Representative List of Clients Served

Abraham Lincoln Presidential Library  
Foundation  
Adler Planetarium  
Boys and Girls Clubs of Chicago  
Brooklyn College  
California State University Chico  
California State University Fullerton  
California State University Monterey Bay  
The Catholic University of America  
Chicago State University  
City Colleges of New York  
City University of New York (CUNY)

Morton Arboretum  
National University of Singapore  
Notre Dame of Maryland University  
Northern Arizona University  
Purdue University  
RAND Corporation  
Roosevelt University  
Texas A&M University-Corpus Christi  
Toledo Museum of Art  
Tufts University  
University of Alabama  
University of California Berkeley

Columbia University  
Cranbrook Academy of Art and Art Museum  
Cranbrook Institute of Science  
Field Museum of Natural History  
Florida International University  
The Franklin Institute  
Patricia & Phillip Frost Art Museum  
The Henry Ford Museum  
Iowa State University  
James Madison University  
Long Island University  
Louisiana State University Foundation  
Loyola University Chicago  
Mercy College  
Missouri Botanical Garden  
Montana State University

University of Colorado - Denver  
University of Illinois Champaign-Urbana  
University of Iowa Center for Advancement  
University of Maryland, Baltimore County  
The University of North Carolina System  
University of South Alabama  
University of Southern Mississippi  
University of Utah  
Upper Iowa University  
Vizcaya Museum and Gardens  
The Washington Ballet  
Wayne State University